

## OHM celebrates 20th and President's "E"

It isn't often that an electrical distributorship and its personnel get to celebrate two outstanding events in the company's history in the space of one month. But OHM Electrical Supply Corp., Hawthorne, N.Y. and its personnel recently did just that.

First, on May 26, there was the firm's 20th anniversary which was marked by closing of its offices and warehouse and an all-day and into the evening anniversary party for 100 employees and friends at Sleepy Hollow County Club in Scarborough, N.Y.

Then, on the afternoon and evening of June 16th there was a Presidential "E" flag raising ceremony, followed by presentation of a Presidential "E" Award to OHM International, Inc. (a wholly owned subsidiary) by Congressman Richard Ottinger and officials of the U.S. Department of Commerce.

Accepting the award were OHM's president, William L. Johnson and executive vice president, Peter M. Gandolfo, who hosted a dinner at the Tappan Hill Restaurant in Tarrytown, N.Y. for the firm's corporate staff, suppliers, friends and local government officials.

Prominent among representatives of electrical manufacturers at the dinner were Roy Gavert, vice president, Industry Products Marketing Division, Westinghouse, and Robert L. Daggy, commercial vice president, Northeast region, Square D Co.

The award, itself, was presented to OHM Electrical Supply for "Excellence in Export." Where originally the firm's sales were mainly local and domestic, OHM now ships to "virtually every country in the free world," says Bill Johnson.

Peter Gandolfo explains, "Sales are made directly and through a network of agents in more than 16 countries. We represent several hundred well-known manufacturers who make over 100,000 diversified items. With their help, we represent a 'one-source responsibility' in the field of generation, transmission and distribution to many world-wide customers in the utility, construction and petroleum industries."

OHM's present sales are in the millions "and growing at a phenomenal rate," says Gandolfo.



Afternoon ceremonies of receiving the Presidential "E" Award, began with the flag raising (above). Proudly displaying flag presented by A.C. Rutzen (third from left) regional director, U.S. Department of Commerce, were OHM's (l. to r.): Charles P. Grillo, v.p.; Marie A. Cuccia, corporate secretary; N.J. D'Alessandro, international operating manager; Peter M. Gandolfo, executive v.p.; and William L. Johnson, president. In photo below, taken at Tappan Hill Restaurant, Rutzen (r.) and Congressman Ottinger present the award, itself, to Bill Johnson and Peter Gandolfo, the founders of OHM.



Because of the increased export opportunities in the oil and petroleum-related industries created by the energy crunch, OHM International, Inc. (the exporting subsidiary) opened a regional sales and service office in Houston, Texas, two years ago. Since that time, says Gandolfo, "due to the increased activity in that area, we have had to double our staff and quarters there."

The "E" Award cited OHM for "An outstanding contribution to the Export Expansion Program of the United States of America." Though the firm's management says that the Commerce Department cannot confirm it, they believe that OHM may be the first electrical distributor to be awarded the Presidential "E."